

New Hampshire Occupational Employment & Wages - 2014

Lebanon-Hanover Area Occupational Employment & Wages	SOC Code	May 2013 Estimated Employment	June 2014			
			Entry Level Wage*	Mean (Average) Wage*	Median Wage*	Experienced Wage*
Total all occupations	00-0000	34,900	\$11.46	\$26.08	\$19.57	\$33.38
Management Occupations	11-0000	2,140	\$29.37	\$53.01	\$47.65	\$64.83
Chief Executives	11-1011	60	\$46.12	\$92.70	\$91.89	\$115.99
General and Operations Managers	11-1021	350	\$27.72	\$51.81	\$44.83	\$63.86
Marketing Managers	11-2021	40	\$28.26	\$44.93	\$44.24	\$53.26
Sales Managers	11-2022	40	\$32.78	\$52.75	\$51.50	\$62.74
Public Relations and Fundraising Managers	11-2031	80	\$36.72	\$56.77	\$51.61	\$66.79
Administrative Services Managers	11-3011	50	\$32.36	\$54.59	\$46.73	\$65.71
Computer and Information Systems Managers	11-3021	130	\$45.91	\$59.72	\$56.08	\$66.61
Financial Managers	11-3031	220	\$30.91	\$58.97	\$53.35	\$73.00
Industrial Production Managers	11-3051	30	\$37.54	\$49.75	\$51.26	\$55.85
Human Resources Managers	11-3121	30	\$40.10	\$59.27	\$60.24	\$68.86
Education Administrators, Elementary and Secondary School	11-9032	80	\$59,111	\$78,823	\$81,811	\$88,680
Architectural and Engineering Managers	11-9041	50	\$48.80	\$58.65	\$58.68	\$63.57
Food Service Managers	11-9051	50	\$23.62	\$31.87	\$31.40	\$35.99
Medical and Health Services Managers	11-9111	250	\$35.90	\$55.45	\$50.67	\$65.23
Property, Real Estate, and Community Association Managers	11-9141	40	\$10.73	\$27.68	\$26.03	\$36.14
Social and Community Service Managers	11-9151	30	\$20.98	\$29.10	\$27.76	\$33.16
Managers, All Other	11-9199	270	\$30.13	\$51.00	\$47.09	\$61.42
Business and Financial Operations Occupations	13-0000	1,360	\$19.90	\$31.41	\$29.25	\$37.16
Wholesale and Retail Buyers, Except Farm Products	13-1022	40	\$17.96	\$25.51	\$23.43	\$29.30
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	100	\$17.83	\$25.69	\$24.49	\$29.60
Human Resources Specialists	13-1071	100	\$18.76	\$27.76	\$26.84	\$32.26
Management Analysts	13-1111	70	\$28.80	\$41.30	\$40.22	\$47.56
Meeting, Convention, and Event Planners	13-1121	50	\$18.90	\$23.66	\$23.04	\$26.03
Fundraisers	13-1131	60	\$22.67	\$29.68	\$28.79	\$33.17
Compensation, Benefits, and Job Analysis Specialists	13-1141	NP	\$25.40	\$34.94	\$35.71	\$39.70
Training and Development Specialists	13-1151	70	\$22.84	\$33.76	\$34.21	\$39.21
Market Research Analysts and Marketing Specialists	13-1161	70	\$18.47	\$26.90	\$27.85	\$31.11
Business Operations Specialists, All Other	13-1199	240	\$21.42	\$32.86	\$31.64	\$38.58
Accountants and Auditors	13-2011	230	\$23.68	\$31.87	\$28.99	\$35.96
Financial Analysts	13-2051	30	\$25.47	\$34.75	\$34.28	\$39.39
Credit Counselors	13-2071	30	\$17.09	\$22.22	\$20.28	\$24.79
Loan Officers	13-2072	50	\$20.53	\$34.27	\$34.78	\$41.12
Tax Preparers	13-2082	40	\$9.01	\$15.53	\$13.81	\$18.78
Financial Specialists, All Other	13-2099	90	\$23.92	\$34.79	\$33.56	\$40.22

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Computer and Mathematical Occupations	15-0000	1,010	\$23.02	\$35.65	\$35.29	\$41.97
Computer Systems Analysts	15-1121	80	\$25.76	\$37.39	\$35.71	\$43.20
Computer Programmers	15-1131	80	\$22.94	\$31.79	\$30.24	\$36.21
Software Developers, Applications	15-1132	290	\$35.21	\$43.52	\$43.68	\$47.67
Database Administrators	15-1141	30	\$31.79	\$44.91	\$47.48	\$51.47
Network and Computer Systems Administrators	15-1142	100	\$29.24	\$37.78	\$38.12	\$42.05
Computer User Support Specialists	15-1151	190	\$18.64	\$26.72	\$25.98	\$30.76
Computer Network Support Specialists	15-1152	NP	\$17.33	\$24.31	\$21.84	\$27.80
Computer Occupations, All Other	15-1199	60	\$19.60	\$32.81	\$33.88	\$39.41
Architecture and Engineering Occupations	17-0000	710	\$22.07	\$34.23	\$33.33	\$40.32
Civil Engineers	17-2051	40	\$31.84	\$43.38	\$38.20	\$49.16
Industrial Engineers	17-2112	50	\$30.74	\$36.30	\$35.85	\$39.09
Mechanical Engineers	17-2141	210	\$31.73	\$40.33	\$37.58	\$44.63
Engineers, All Other	17-2199	70	\$26.73	\$37.05	\$37.88	\$42.20
Mechanical Engineering Technicians	17-3027	100	\$19.71	\$25.90	\$25.43	\$28.99
Engineering Technicians, Except Drafters, All Other	17-3029	30	\$17.87	\$25.61	\$24.70	\$29.48
Life, Physical, and Social Science Occupations	19-0000	1,020	\$17.63	\$29.33	\$26.10	\$35.18
Biochemists and Biophysicists	19-1021	40	\$20.95	\$50.71	\$25.79	\$65.59
Physical Scientists, All Other	19-2099	90	\$20.51	\$35.81	\$31.89	\$43.46
Biological Technicians	19-4021	NP	\$13.23	\$17.47	\$15.82	\$19.58
Life, Physical, and Social Science Technicians, All Other	19-4099	50	\$17.78	\$24.05	\$22.99	\$27.18
Community and Social Services Occupations	21-0000	290	\$14.47	\$23.04	\$22.45	\$27.32
Educational, Guidance, School, and Vocational Counselors	21-1012	40	\$21.44	\$27.69	\$28.12	\$30.82
Healthcare Social Workers	21-1022	40	\$26.19	\$31.46	\$29.33	\$34.09
Social and Human Service Assistants	21-1093	50	\$11.57	\$15.60	\$14.77	\$17.62
Legal Occupations	23-0000	120	\$21.91	\$38.01	\$30.37	\$46.06
Lawyers	23-1011	60	\$31.77	\$50.65	\$48.48	\$60.08
Paralegals and Legal Assistants	23-2011	50	\$21.34	\$23.60	\$23.11	\$24.73
Education, Training, and Library Occupations	25-0000	3,050	\$15.01	\$38.02	\$29.70	\$49.53
Preschool Teachers, Except Special Education	25-2011	80	\$11.36	\$15.75	\$14.84	\$17.95
Elementary School Teachers, Except Special Education	25-2021	360	\$41,368	\$56,383	\$57,422	\$63,891
Middle School Teachers, Except Special and Career/ Technical Education	25-2022	160	\$37,607	\$48,799	\$46,442	\$54,395
Secondary School Teachers, Except Special and Career/ Technical Education	25-2031	120	\$38,729	\$53,423	\$53,248	\$60,770

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Special Education Teachers, Kindergarten and Elementary School	25-2052	60	\$40,953	\$56,473	\$58,467	\$64,232
Self-Enrichment Education Teachers	25-3021	40	\$13.19	\$15.70	\$15.79	\$16.96
Substitute Teachers	25-3098	NP	\$9.29	\$11.08	\$11.07	\$11.98
Teachers and Instructors, All Other	25-3099	90	\$21,892	\$54,931	\$58,614	\$71,451
Librarians	25-4021	90	\$18.33	\$30.09	\$29.75	\$35.98
Library Technicians	25-4031	120	\$12.99	\$17.27	\$17.05	\$19.40
Teacher Assistants	25-9041	400	\$20,631	\$28,811	\$28,471	\$32,901
Education, Training, and Library Workers, All Other	25-9099	120	\$18.77	\$26.08	\$25.79	\$29.74
Arts, Design, Entertainment, Sports, and Media Occupations	27-0000	450	\$16.66	\$28.57	\$26.65	\$34.52
Graphic Designers	27-1024	30	\$18.51	\$24.21	\$25.16	\$27.06
Coaches and Scouts	27-2022	110	\$36,728	\$70,013	\$62,102	\$86,655
Public Relations Specialists	27-3031	140	\$21.18	\$30.32	\$28.31	\$34.88
Editors	27-3041	40	\$22.46	\$30.68	\$29.25	\$34.81
Healthcare Practitioners and Technical Occupations	29-0000	4,240	\$22.57	\$44.03	\$35.60	\$54.75
Pharmacists	29-1051	100	\$50.78	\$61.01	\$63.00	\$66.14
Occupational Therapists	29-1122	40	\$26.98	\$33.71	\$33.38	\$37.07
Physical Therapists	29-1123	80	\$32.30	\$38.43	\$39.25	\$41.50
Medical and Clinical Laboratory Technologists	29-2011	50	\$20.93	\$27.03	\$25.59	\$30.08
Medical and Clinical Laboratory Technicians	29-2012	NP	\$17.04	\$21.25	\$21.41	\$23.35
Dental Hygienists	29-2021	50	\$25.60	\$34.93	\$35.83	\$39.60
Emergency Medical Technicians and Paramedics	29-2041	70	\$10.61	\$16.01	\$13.06	\$18.71
Licensed Practical and Licensed Vocational Nurses	29-2061	200	\$18.62	\$22.64	\$22.88	\$24.65
Medical Records and Health Information Technicians	29-2071	130	\$15.19	\$20.90	\$19.87	\$23.75
Health Technologists and Technicians, All Other	29-2099	50	\$16.56	\$27.00	\$24.68	\$32.22
Healthcare Practitioners and Technical Workers, All Other	29-9099	140	\$20.58	\$31.12	\$28.23	\$36.39
Healthcare Support Occupations	31-0000	1,230	\$12.68	\$16.18	\$15.42	\$17.92
Nursing Assistants	31-1014	720	\$12.39	\$14.87	\$14.67	\$16.12
Physical Therapist Assistants	31-2021	60	\$19.23	\$22.35	\$22.31	\$23.92
Dental Assistants	31-9091	60	\$12.73	\$22.41	\$19.17	\$27.26
Medical Assistants	31-9092	80	\$13.87	\$16.57	\$16.60	\$17.92
Protective Service Occupations	33-0000	400	\$13.61	\$18.53	\$17.60	\$21.00
Police and Sheriff's Patrol Officers	33-3051	70	\$16.29	\$20.89	\$20.36	\$23.18
Security Guards	33-9032	120	\$13.39	\$17.31	\$17.37	\$19.28

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Food Preparation and Serving-Related Occupations	35-0000	3,240	\$8.21	\$11.69	\$10.44	\$13.44
Chefs and Head Cooks	35-1011	50	\$23.28	\$27.66	\$27.31	\$29.84
First-Line Supervisors of Food Preparation and Serving Workers	35-1012	200	\$13.43	\$18.49	\$17.89	\$21.02
Cooks, Institution and Cafeteria	35-2012	240	\$8.28	\$14.14	\$13.35	\$17.07
Cooks, Restaurant	35-2014	250	\$10.14	\$12.77	\$12.53	\$14.10
Food Preparation Workers	35-2021	240	\$10.23	\$12.02	\$11.78	\$12.91
Bartenders	35-3011	240	\$8.21	\$9.13	\$8.94	\$9.58
Combined Food Preparation and Serving Workers, Including Fast Food	35-3021	570	\$8.21	\$9.52	\$9.37	\$10.18
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	35-3022	70	\$9.87	\$13.71	\$13.29	\$15.64
Waiters and Waitresses	35-3031	820	\$8.19	\$10.64	\$9.29	\$11.86
Food Servers, Nonrestaurant	35-3041	90	\$10.14	\$13.35	\$12.00	\$14.96
Dining Room and Cafeteria Attendants and Bartender Helpers	35-9011	NP	\$8.17	\$10.29	\$9.07	\$11.36
Dishwashers	35-9021	180	\$9.52	\$10.97	\$10.78	\$11.70
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	35-9031	70	\$8.20	\$10.58	\$10.39	\$11.78
Building and Grounds Cleaning and Maintenance Occupations	37-0000	1,180	\$10.46	\$14.65	\$14.56	\$16.75
First-Line Supervisors of Housekeeping and Janitorial Workers	37-1011	70	\$17.74	\$23.56	\$24.73	\$26.46
First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping	37-1012	30	\$18.41	\$24.62	\$24.24	\$27.74
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	37-2011	520	\$11.52	\$14.67	\$15.35	\$16.25
Maids and Housekeeping Cleaners	37-2012	400	\$9.50	\$12.73	\$12.52	\$14.34
Landscaping and Groundskeeping Workers	37-3011	170	\$10.05	\$13.79	\$13.58	\$15.66
Personal Care and Service Occupations	39-0000	660	\$9.29	\$13.55	\$12.02	\$15.68
First-Line Supervisors of Personal Service Workers	39-1021	30	\$13.28	\$18.22	\$18.09	\$20.70
Nonfarm Animal Caretakers	39-2021	30	\$8.22	\$10.49	\$10.47	\$11.63
Hairdressers, Hairstylists, and Cosmetologists	39-5012	130	\$11.15	\$16.25	\$15.09	\$18.80
Childcare Workers	39-9011	120	\$8.20	\$11.88	\$12.09	\$13.72
Personal Care Aides	39-9021	200	\$9.05	\$10.67	\$10.62	\$11.47
Recreation Workers	39-9032	40	\$10.59	\$13.43	\$11.76	\$14.85
Sales and Related Occupations	41-0000	3,380	\$8.64	\$15.73	\$11.73	\$19.27
First-Line Supervisors of Retail Sales Workers	41-1011	350	\$15.02	\$19.25	\$18.44	\$21.37

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First-Line Supervisors of Non-Retail Sales Workers	41-1012	40	\$26.34	\$37.74	\$34.35	\$43.43
Cashiers	41-2011	1,160	\$8.31	\$10.24	\$9.90	\$11.20
Counter and Rental Clerks	41-2021	130	\$8.44	\$11.15	\$10.66	\$12.51
Parts Salespersons	41-2022	30	\$12.92	\$16.37	\$15.92	\$18.10
Retail Salespersons	41-2031	1,090	\$8.39	\$11.99	\$11.07	\$13.78
Sales Representatives, Services, All Other	41-3099	40	\$17.41	\$27.31	\$27.35	\$32.27
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	110	\$26.15	\$36.03	\$29.38	\$40.97
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	310	\$17.45	\$29.56	\$24.30	\$35.62
Office and Administrative Support Occupations	43-0000	5,460	\$11.78	\$17.46	\$17.01	\$20.30
First-Line Supervisors of Office and Administrative Support Workers	43-1011	430	\$17.20	\$24.39	\$23.40	\$28.00
Bill and Account Collectors	43-3011	40	\$16.65	\$20.26	\$20.27	\$22.05
Billing and Posting Clerks and Machine Operators	43-3021	180	\$14.79	\$18.00	\$18.06	\$19.60
Bookkeeping, Accounting, and Auditing Clerks	43-3031	360	\$13.24	\$18.18	\$18.03	\$20.65
Payroll and Timekeeping Clerks	43-3051	50	\$14.26	\$19.63	\$19.90	\$22.31
Procurement Clerks	43-3061	40	\$15.46	\$18.98	\$19.64	\$20.76
Tellers	43-3071	130	\$11.15	\$13.55	\$13.40	\$14.75
Financial Clerks, All Other	43-3099	30	\$12.91	\$17.10	\$17.03	\$19.20
Customer Service Representatives	43-4051	220	\$12.51	\$17.79	\$17.15	\$20.43
Hotel, Motel, and Resort Desk Clerks	43-4081	70	\$9.90	\$10.83	\$10.74	\$11.28
Interviewers, Except Eligibility and Loan	43-4111	100	\$13.44	\$17.12	\$16.82	\$18.95
Library Assistants, Clerical	43-4121	40	\$9.32	\$12.31	\$12.54	\$13.82
Loan Interviewers and Clerks	43-4131	40	\$13.29	\$15.81	\$15.82	\$17.07
New Accounts Clerks	43-4141	30	\$13.70	\$15.34	\$15.25	\$16.16
Order Clerks	43-4151	40	\$10.36	\$14.62	\$14.40	\$16.75
Human Resources Assistants, Except Payroll and Timekeeping	43-4161	40	\$12.94	\$17.34	\$17.54	\$19.54
Receptionists and Information Clerks	43-4171	290	\$11.02	\$14.91	\$15.17	\$16.86
Information and Record Clerks, All Other	43-4199	60	\$11.36	\$16.72	\$17.02	\$19.40
Couriers and Messengers	43-5021	NP	\$10.81	\$12.72	\$12.74	\$13.68
Police, Fire, and Ambulance Dispatchers	43-5031	40	\$17.11	\$19.94	\$19.65	\$21.36
Dispatchers, Except Police, Fire, and Ambulance	43-5032	30	\$12.23	\$16.46	\$15.25	\$18.57
Postal Service Clerks	43-5051	30	\$14.14	\$22.35	\$25.81	\$26.46
Postal Service Mail Carriers	43-5052	50	\$20.31	\$25.38	\$27.66	\$27.92
Production, Planning, and Expediting Clerks	43-5061	50	\$9.91	\$18.03	\$18.06	\$22.08
Shipping, Receiving, and Traffic Clerks	43-5071	100	\$11.37	\$15.90	\$15.99	\$18.17
Stock Clerks and Order Fillers	43-5081	700	\$9.33	\$12.90	\$11.95	\$14.69
Executive Secretaries and Executive Administrative Assistants	43-6011	130	\$20.35	\$26.45	\$26.62	\$29.49

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Medical Secretaries	43-6013	430	\$15.18	\$17.75	\$17.73	\$19.04
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	43-6014	780	\$14.09	\$18.10	\$17.96	\$20.10
Data Entry Keyers	43-9021	40	\$9.70	\$13.94	\$14.30	\$16.06
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	50	\$9.46	\$13.55	\$12.84	\$15.59
Office Clerks, General	43-9061	470	\$13.51	\$18.16	\$18.04	\$20.48
Office Machine Operators, Except Computer	43-9071	30	\$9.30	\$12.48	\$12.28	\$14.06
Office and Administrative Support Workers, All Other	43-9199	70	\$9.68	\$14.22	\$13.55	\$16.50
Farming, Fishing, and Forestry Occupations	45-0000	50	\$12.31	\$16.02	\$15.06	\$17.88
Construction and Extraction Occupations	47-0000	1,040	\$14.99	\$21.01	\$20.36	\$24.03
First-Line Supervisors of Construction Trades and Extraction Work	47-1011	110	\$18.68	\$25.38	\$23.27	\$28.73
Carpenters	47-2031	260	\$17.93	\$23.07	\$23.81	\$25.65
Construction Laborers	47-2061	50	\$12.39	\$15.29	\$15.91	\$16.74
Operating Engineers and Other Construction Equipment Operators	47-2073	30	\$13.44	\$17.25	\$16.70	\$19.16
Electricians	47-2111	190	\$20.89	\$24.55	\$25.66	\$26.39
Painters, Construction and Maintenance	47-2141	60	\$14.35	\$18.55	\$17.52	\$20.64
Plumbers, Pipefitters, and Steamfitters	47-2152	50	\$17.46	\$22.57	\$23.08	\$25.13
Highway Maintenance Workers	47-4051	130	\$11.39	\$14.75	\$14.40	\$16.44
Installation, Maintenance, and Repair Occupations	49-0000	890	\$13.16	\$23.28	\$22.07	\$28.34
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	70	\$22.62	\$31.48	\$32.17	\$35.90
Automotive Service Technicians and Mechanics	49-3023	150	\$9.54	\$15.56	\$15.28	\$18.56
Heating, Air Conditioning, and Refrigeration Mechanics and Installers	49-9021	40	\$18.57	\$22.51	\$22.88	\$24.48
Industrial Machinery Mechanics	49-9041	30	\$20.60	\$26.49	\$26.48	\$29.43
Maintenance and Repair Workers, General	49-9071	240	\$10.84	\$17.90	\$17.92	\$21.42
Production Occupations	51-0000	1,940	\$13.09	\$18.55	\$17.76	\$21.29
First-Line Supervisors of Production and Operating Workers	51-1011	110	\$18.47	\$26.44	\$25.71	\$30.41
Team Assemblers	51-2092	NP	\$13.44	\$20.71	\$17.70	\$24.36
Assemblers and Fabricators, All Other	51-2099	120	\$13.78	\$17.41	\$17.43	\$19.23
Butchers and Meat Cutters	51-3021	30	\$13.96	\$19.42	\$19.45	\$22.15
Computer-Controlled Machine Tool Operators, Metal and Plastic	51-4011	120	\$15.48	\$17.75	\$17.21	\$18.88
Machinists	51-4041	30	\$20.04	\$25.55	\$25.03	\$28.30

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Printing Press Operators	51-5112	60	\$12.14	\$18.63	\$19.75	\$21.88
Print Binding and Finishing Workers	51-5113	50	\$13.12	\$16.89	\$17.24	\$18.77
Laundry and Dry-Cleaning Workers	51-6011	70	\$10.39	\$13.22	\$12.76	\$14.63
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	NP	\$12.77	\$18.35	\$18.07	\$21.14
Production Workers, All Other	51-9199	50	\$17.08	\$22.06	\$21.25	\$24.55
Transportation and Material Moving Occupations	53-0000	980	\$10.85	\$15.72	\$15.44	\$18.15
Bus Drivers, School or Special Client	53-3022	90	\$12.92	\$15.35	\$15.58	\$16.56
Heavy and Tractor-Trailer Truck Drivers	53-3032	220	\$15.45	\$18.69	\$18.15	\$20.31
Light Truck or Delivery Services Drivers	53-3033	110	\$11.97	\$16.97	\$15.03	\$19.48
Automotive and Watercraft Service Attendants	53-6031	40	\$8.34	\$8.70	\$8.86	\$8.88
Industrial Truck and Tractor Operators	53-7051	40	\$11.85	\$15.72	\$15.87	\$17.66
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	180	\$10.77	\$14.38	\$14.48	\$16.18
Packers and Packagers, Hand	53-7064	50	\$8.91	\$11.34	\$10.94	\$12.56
Refuse and Recyclable Material Collectors	53-7081	40	\$12.77	\$15.89	\$15.45	\$17.46

* Some occupations, such as teachers, have a nonstandard workweek and are not paid by the hour. For these occupations, annual salaries are displayed instead of hourly wage. May 2013 occupational wages were updated to June 2014 using Employment Cost Index (ECI) factors.